

Running for 3rd time



Asian Institute of Technology
and
Consultancy & Development International



3rd CERTIFICATE COURSE IN MANAGEMENT CONSULTING ESSENTIALS (CMCE) 22-25 February 2010

THE COURSE

Consultancy & development international is offering its **ESSENTIAL CONSULTANCY SKILLS PROGRAMME (ECS)** in Thailand, in partnership with the Asian Institute of Technology (AIT), an international postgraduate university located near Bangkok.

Participants completing the course will be awarded the prestigious **Certificate in Management Consulting Essentials** by the Chartered Management Institute (CMI) and AIT Extension .

Part 1: Essential Consultancy Skills

This part consists of four days learning activity which covers the basic CMCE syllabus and it helps participants learn about:

- The consultancy role
- The consultancy cycle
- The client relationship
- Communication for consultants
- Effective project delivery
- Structured knowledge, research and analysis
- Consultancy project management
- Risk and risk management of consultancy projects.

The course is intensive, practical and designed to meet participants' needs. It consists of input sessions, videos, case studies and syndicate working. Regular review sessions are held to assist learning reinforcement. Participants are given a course manual, a text book and guided readings to support the sessions.

The first three days are used to cover the syllabus. The fourth day is spent on briefing and preparation for the project work.

(Participants may undertake Part 1 The Essential Consultancy Skills course only but if they do so, they will not proceed to submit their work for the CMCE)

Part 2: Project Work

In this phase, the participants undertake the project work to be submitted to the Institute of Business Consulting (IBC) and Chartered Management Institute (CMI) for examination. One day is provided to assist the students. On this, participants will be provided with briefing and guidance on the project work along with advice on their work and its timing to be arranged to suit them. After returning to their respective places, participants will have one month timeline in order to submit their project work online to the course instructor. During this phase, consultancy & development international tutors and AIT Extension will be available to provide mentoring assistance as required.

The Benefits

CMCE demonstrates to your clients and colleagues that you are a qualified practitioner. CMCE gives you formal and independent recognition of your competency, skills and experience. It provides an excellent basis for further professional development. CMCE is an added value to clients that you have experience and knowledge to deliver impartial, professional and cost-effective interventions with the interests of the client central to your work. Furthermore, by choosing CMCE you provide the essential evidence of your commitment to the management consultancy profession, as a profession.

Asian Institute of Technology

The Asian Institute of Technology (AIT) promotes technological change and sustainable development in the Asian-Pacific region through higher education, research and outreach. Established in Bangkok in 1959, AIT is a leading regional postgraduate institution, working with public and private sector partners throughout the region and with some of the top universities in the world. Recognized for its multinational, multicultural ethos, AIT operates as a self-contained international community at its campus 25 miles north of central Bangkok.

AIT Extension is the continuing professional education and training arm of AIT. Its short course training programs cover the scope of AIT's expertise in technological, social organizational and personal development. Each course offered by AIT Extension is carefully designed with a problem-solving, outcome-based focus aimed at imparting new learning and findings from recent research, practical skills, lessons from experience, and techniques applicable in the workplace. See also AIT's website www.extension.ait.ac.th

Consultancy & Development International

Consultancy & development international is a Registered Centre authorized to provide CMCE training. It provides both consultancy and training in the UK and abroad. In the UK, CMCE courses are run in central London or regionally as required - both as an open programme and as specially-tailored versions. The courses are usually small, with great emphasis on individual help and tutoring.

The course is directed by Tony Lavender. He has wide consultancy and training experience, both as a Deputy Director of the Civil Service College with special responsibility for consultancy training and with over seven years consulting within the public sector. Since 1994, he has provided consultancy and training in the UK and abroad. He is a Fellow of the Institute of Business Consulting and a Certified Management Consultant. He is a qualified Assessor for the CMC[®] award. Moreover, he has successfully run this course in Tanzania and Thailand with a 100% success rate for the candidates undertaking the certificate.

Tony Lavender is also an Associate Consultant with PricewaterhouseCoopers, PKF and Adam Smith International, and was Director of Studies with the Royal Institute of Public Administration for consultancy training.

COURSE FEE

Course Fee (Part 1 & Part 2) : USD 1,550 per person

[This includes tuition, accommodation at the AIT Conference Center Hotel, airport transfers, course manual and handouts, and mentoring & advice for the CMCE project work after participants return to their workplaces.]

Participants will be awarded CMCE Certificate from IBC/Chartered Management Institute, UK

Course Fee (Part 1 ONLY) : USD 1,250 per person

[This includes tuition, accommodation at the AIT Conference Center Hotel, airport transfers and course manual and handouts.]

Participants will be awarded IBC-AIT Certificate

Message From Previous Batch

“The course highlights the importance of professionalism in consultancy. Consultancy is a growing field and it requires the assigning consultants to be conversed with various techniques. The workshop helps participants to understand the responsibilities of a consultant.”
Matthew K. Banda, Management Consultant, Zambia

“I am managing a company for more than 20 years but I’ve learned so much within 4 days programme.”
Uttam P. Pant, President, Education Consultancy Association of Nepal

“It is comprehensive, excellently organized with appropriate course materials.”
Dr. Mahinda Kurukulasuriya, Consultant, ORGUT, Sri Lanka

I gained more experiences in consulting concept. This course made me more confident to deal with management consultancy. This course is the first change step in my consultancy career.”
Dr. Chatchawal Lerssupochawanich, Senior Consultant, MASCI, Thailand

Frequently Asked Questions

Q: The qualifications are suitable for?

A: They are suitable for those who are new to consultancy as well as for more experienced individuals wanting a formal structured qualification in management consultancy.

Q: How much experience do I need for CMCE?

A: There are no specific entry requirements for this qualification, but it is expected that most candidates are intending to enter in to a management consulting role and will therefore be educated to degree level or hold a minimum of two years business experience.

Q: I have never heard of CMCE, why should I do it?

A: There are three main reasons. Firstly, CMCE is about demonstrating the standards you work to as a management consultant, secondly, it gives you independent validation, and thirdly it is a professional career award that can contribute to the development of your career.

Q: Who are purchasing good consultancy practices?

A: The current list provided by the Institute of Business Consulting (IBC) includes but not limited to senior procurement people in leading organizations that each purchase consultancy worth at least £50m per annum. The list comprises: Astra Zeneca, Aviva, Barclays, Boots, British Airways, B&Q, Cable and Wireless, Cadbury Schweppes, Chartered Institute of Purchase & Supply, Diageo, Ministry of Defence (UK), NHS Purchasing & Supply Agency, Norwich Union Central Services, Office of Government Commerce (UK), Reuters, Royal Mail, Shell and Whitbread.

Q: Who is the awarding body?

A: The qualifications are offered by the Institute of Business Consulting (IBC) which is a wholly owned division of the Chartered Management Institute which is the awarding body.



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