NON-LIFE INSURANCE FOCUS

THE PRACTICAL ASPECTS OF REINSURANCE

19-21 September 2018
The Ambassador Hotel, Bangkok

JOINTLY ORGANIZED BY
THAIRE SERVICES CO.,LTD. & ASIAN INSTITUTE OF TECHNOLOGY
The aim of this 3-day program is to examine fundamentals and practical aspects of reinsurance. The program will address various types of reinsurance contract - What are they? How to apply the right contract under different situations? It also covers current legal aspects and rules as well as regulations required by regulatory bodies. It will examine common clauses that found in treaties. In addition, participants will have an opportunity to learn about Cedant’s retention strategy as well as various essential accounting and statistical methods that are commonly applied in the business.

**PROGRAM BENEFITS**

- Gain thorough foundation knowledge of reinsurance and details of different types of reinsurance contract;
- Understand key principles of reinsurance program design and strategy;
- Recognize the art of applying technical knowledge to practical situations under rules and regulations required by regulatory bodies;
- Learn thru Thailand’s Nat Cat experience - The 2011 Megaflood; and
- Strengthen your leadership management skills.

**WHO SHOULD ENROLL**

- Staff in reinsurance departments of primary insurance companies and reinsurance broker companies with up to 5 years of experience
- Staff of regulator whose job responsibilities require an understanding of the fundamentals and the practical aspects of reinsurance

**TERM OF SERVICE/CANCELLATION POLICY**

The organizer reserves the right to change and/or cancel the training programs due to unforeseen circumstances or low enrollment. Cancellation after Sep. 5, 2018, we shall honor your 50% refund request.

**FOR MORE INFO**

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<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
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<tbody>
<tr>
<td>08:45 am</td>
<td>Welcome and Opening Remarks</td>
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<tr>
<td>09:00 am</td>
<td>A Guide to Non-Life Reinsurance Matters</td>
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<td>* Mr. John Davidson</td>
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<td>* Exe. Consultant, Thaire Services Co., Ltd.</td>
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<tr>
<td>12:00 am</td>
<td>Lunch</td>
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<tr>
<td>01:30 pm</td>
<td>Insurance &amp; Reinsurance Regulations in CLMVT*</td>
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<td>* Ms. Athistha Chitranukroh</td>
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<td>* Partner, Tillke &amp; Gibbins'</td>
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<tr>
<td>04:30 pm</td>
<td>End of Day 1</td>
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<tr>
<td>06:00 pm</td>
<td>Welcome Dinner</td>
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* CLMVT stands for Cambodia, Lao PDR, Myanmar, Viet Nam, and Thailand
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<tr>
<th>Time</th>
<th>Session</th>
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| 09:00 am| Optimizing Non-Life Reinsurance for Insurance Practitioners  
Mr. Arnon Opasprimoltum  
Exe. Consultant, Thaire Services Co., Ltd. |
| 12:00 am| Lunch                                                                   |
| 01:30 pm| Optimizing Non-Life Reinsurance for Insurance Practitioners (Cont’d)  
Mr. Arnon Opasprimoltum  
Exe. Consultant, Thaire Services Co., Ltd. |
| 04:30 pm| End of Day 2                                                             |
**PROGRAM**

09:00 am  Optimizing Non-Life Reinsurance for Insurance Practitioners (Cont’d)
Mr. Arnon Opasvimoltum
Exe. Consultant, Thaire Services Co., Ltd.

12:00 am  Lunch

01:30 pm  Leadership Strategies to Drive Organizational Change
Mr. Voravate Chonlasin
Senior Program Specialist, AIT &
Mr. Derek Thitsanuthit
Leadership Development Advisor, AIT

04:30 pm  Certification Award and Closing Ceremony

05:00 pm  End of The Program
Mr. Arnon Opasvimoltump
Arnon has extensive experience in risk management and non-life insurance business for more than 29 years. He assumed his first insurance executive position at Thai Reinsurance PCL. in 1989. He also joined one of the leading non-life insurance companies in Thailand, Viriyah Insurance PCL., as Assistant MD and played a key role in building up Viriyah's non-motor business book to a new record high of 3 Bil. Baht in just a few years. His industry expertise and in-depth knowledge in non-life (re)insurance business led him to several top-ranked executive positions. He just recently retired from active executive position as President and CEO of Sri Ayudhya General Insurance PCL. and Sri Ayudhya Capital PCL.

Mr. John Davidson
John is currently a consultant at Thaire Services Co., Ltd. With over 50 years of international and domestic experience in the insurance sector, John has a track record of strong leadership and extensive knowledge in the insurance industry. He held senior management positions in Asia and Europe, focusing on insurance, finance and international business operations. He is a Chartered Insurer and holds the Advanced Diploma in Insurance (ACII) from the Chartered Insurance Institute in London.

Mr. Voravate Chonlasin
As Senior Program Specialist at AIT, Voravate is specialized in competency-based course designed for sustainable environment management, urban environment management, rural-regional planning, infrastructure development, agriculture development and water resources management.

He has more than 15 years of experience in carrying out capacity development and human resource education programs funded by the World Bank, Asian Development Bank, DFID (UK), Sida (Sweden), etc. He also serves as lead facilitator and consultant to implement leadership management training activities and on-the-job capacity building for public as well as private organizations in numerous countries such as Bangladesh, Cambodia, Indonesia, Lao PDR, Myanmar, Nepal, Pakistan, Thailand, and Vietnam, etc.
Mr. Derek Thitsanuthit
Derek possesses 25 years of progressive work experiences in General Management in the automotive, plastics and textiles industries with extensive hands on implementation in project management, start ups, change management and business turnaround by integrating and synergizing Lean Management Principles with Quality Systems and Human Resources Development.

He is a well-versed Lecturer in international MBA Programs in Leadership, Strategy, Change Management, Innovation, Human Resources Management, and Organization Development with international universities both in Thailand and Vietnam with capabilities in conducting and managing Executive Education for Leadership Development.

He is a Process Improvement Consultant, Coach, and Facilitator for Productivity Improvement, Cost Control, and Cost Reduction.

Ms. Athistha Chitranukroh
Athistha is a partner in Tilleke & Gibbins’ corporate and commercial group. Athistha is a highly regarded insurance specialist with expertise across a broad range of corporate and commercial matters. She leads the firm’s non-contentious insurance practice and counsels domestic and multinational clients on corporate, commercial, and regulatory issues within insurance sector.

As part of Tilleke & Gibbins’ insurance group in the Indochina region, Athistha provides advice on regulatory compliance, policy wording and drafting, and underwriting risk assessment. She advises on the insurance and commercial aspects of market entry, regional operations, distribution and commercial agreements, strategic transactions, corporate restructuring, mergers and acquisitions, and employment, among other areas.

Athistha is ranked as a leading insurance lawyer in Chambers Asia-Pacific 2018. She is a legal advisor to the Thai General Insurance Association – Legal & Compliance Committee, and a member of the advisory board of Insurtech Asia.